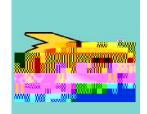


Utility Purchase of Renewable Energy: How We Do It

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March 14, 2006

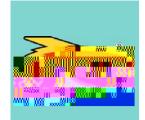




Features of AE's Recent Solicitation

- Desire to purchase up to 200 MW of renewable energy along with Renewable Energy Credits
- Multiple Awards Possible
- Term Up to 20 years
- Either Power Purchase Agreement and/or sale of facility to AE (using CREBs)
- Prefer fixed non-escalating price for term stated in \$/MWH. If escalated, use GDP Implicit Price Deflator
- AE to take delivery at busbar of -0.fm2rlator





Information Required

- Location
- Projected Commercial Operations Date
- ERCOT Bus connecting facility to ERCOT transmission
- Expected Capacity and Capacity Factor
- Applicable ERCOT interconnection/transmission studies
- Max and Min capacities
- Ramp rates
- Operational Control and Assignment of the QSE Services
- SCADA / AGC Capabilities
- Mfg Warranties (Assignable to AE)

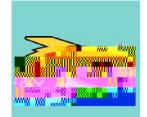




Information Required

- Real Estate Ownership, Easements, Regulatory Authorizations for Use
- Permits, Licenses or Other Approvals
- Scheduled Maintenance
- Projected Forced Outage Rate
- Staffing Plan
- Business Organization and Corporate Capability
- Experience in ERCOT Wholsale Market.
- Track Record in Similar Projects





Proposal Evaluation

•	Full Dispatch	25 points
•	Demonstrated Corporate Experience	10
•	Proposal Financial Strength / Viability	15
•	Total Evaluated Cost	50

Interview Optional

