

**GREGORY H. PETOLICK**

801 Field Crossing  
Aubrey, TX 76227  
(214) 673-6415  
gpetolick@gmail.com

**Summary**

Diverse professional services development and leadership experience focused on client service with an emphasis on team building and continuous improvement that result in increased productivity and teamwork in Corporate Tax Functions. Recognized for high energy around new challenges while creating motivation to meet them.

- ERP Tax Sensitization
- Tax Technology Innovator
- Performance Improvement
- Tax Team Leadership

**Experience**

**Ernst & Young LLP**, October 2011 to Present **Managing Director**, Dallas, Texas  
Managing Director in Tax Technology & Transformation practice, leading the US-West Region's Agile Tax Practice, focusing on tax performance, data, technology, and process solutions for Corporate Tax Functions as they embark on their tax transformation journey. By embedding agility and sustainability into the tax function I facilitate the standardization of the data framework across the tax life cycle processes planning, accounting, controversy, and compliance.

Over 35 years in the tax technology and transformation space assisting Fortune 100 companies in the identification, and maximization of tax value in ERP transformation programs

Company results include improving access to data in their financial source systems, increased utilization and performance of their tax technology, designed processes to fit their new technology footprint, and developed organization structures to drive tax value for the business partners, while they continued to provide quality deliverables to outside agencies

I have deep project management skills for Data, ERP and tax technology projects in direct tax, indirect tax, and digital tax administration reporting

**Deloitte Tax LLP**, November 2008 to October 2011 **Firm Director**, Dallas, Texas  
Director in Tax Management Consulting practice, responsible for delivery of tax performance, data, technology, and process solutions for Corporate Tax Functions.

largest Oracle consulting project at a complex, multinational engineering firm. Lead tax value case teams that identify locked tax value due to inadequate source data. One of these

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**Avalon Consulting LLC, McKinney, Texas October 2007 to November 2008**  
**Enterprise Search Operations Manager**

responsible for the growth of the National Enterprise Search Practice. This responsibility included the management of project teams and resources.

**Corptax, LLC, Dallas, Texas July 2006 to October 2007**  
**Senior Director**

Member of the CORPTAX Professional Services Leadership Team, responsible for the growth of the business unit and a revenue budget of \$10.5 million for fiscal year  
This responsibility included the management of project teams, resources, and the development of new service